

GIVING EFFECTIVE FEEDBACK

The ability to provide effective feedback is an “impact multiplier” like few others in a manager’s toolkit. Using our executive coaching experience, we are able to help managers master a simple feedback structure. That structure builds their confidence and allows them to understand how to avoid creating a defensive reaction as they provide coaching feedback.

WHAT YOU WILL LEARN

Mindsets:

- How to Make Feedback No Big Deal

Skillsets:

- Preparing for and Conducting a Highly Effective Feedback Discussion

HOW YOU WILL LEARN

- Practice Concepts and Skills
- Provide and Receive Feedback
- Make Commitments to Practice

PROGRAM IMPACT

- Effective feedback speeds growth, improves trust, and retains your best and brightest.
- The best managers are able to adjust the inevitable “misses in performance” that occur without creating a defensive reaction. They understand how to deliver their perspective in a way that is helpful, respectful and, most importantly, allows the other person to hear it.
- A simple structure for delivering effective feedback that minimizes defensiveness and maximizes buy-in and trust.
- The practices in this session build a manager’s confidence and ability to give and receive meaningful performance feedback.



“Regardless of how much feedback I have given, I am strongly reminded it is so important to think through my exact words and the outcome I want before I deliver my message.”